Myers-Briggs is a popular method to <u>explore personality types</u> that can help in <u>choosing careers</u>, <u>communication</u>, and understanding motivation.

Extrovert - Introvert. How you gain energy...from PEOPLE - E, from TIME ALONE - I

Judging - Perceiving. How you organize... with ORDER - J, FLEXIBILITY - P *

Thinking – Feeling. How you make decisions...guided by REASON – T, VALUES – F

Sensing - Intuition (N). How you view information...see DETAILS - S, POSSIBILITIES - N

J-prefer structure and tend to be task orientated, P-prefer flexibility and tend to be people orientated *Exceptions:*

in the Extroverts, ESFJ is people orientated and ESTP is task orientated in the Introverts, ISFJ is people orientated and ISTP is task orientated

CHARACTERISTICS OF THE 16 PERSONALITY TYPES

ENTJ "Commander" bold, imaginative, **determined leaders**ESTJ "Executive" (Director-VWM) frank, **assertive traditional administrators** and managers
ENFJ "Mediator" (Giver-VWM) charismatic, inspiring, **supportive teachers**-ESFJ "Consul" (Caregiver-VWM) helpful, sociable, **caring providers**, *people orientated*

-ESTP "Entreprenuer" (Persuader-VWM) energetic, persuasive, **perceptive communicators**, *detail* & *action orientated*

ENTP "Debater" curious risk takers who love intellectual challenges

ESFP "Entertainer" (Performer-VWM) spontaneous, enthusiastic performers

ENFP "Campaigner" (Champion-VWM) sociable creative free spirits

INTJ "Architect" **strategic thinkers** and big picture planners

ISTJ "Logistician" (Inspector-VWM) reliable, practical, fact minded analysts

INFJ "Advocate" active idealists, Both creative & analytical, emotional & logical

-ISFJ "Defender" perceptive guardians of rules who dislike change, people orientated

-ISTP "Virtuoso" (Crafter-VWM) self confident **observant problem solvers**, thoughtful adventure seekers, *results orientated*

INTP "Thinker-VWM" (Logician-16P) innovative inventors who love learning

ISFP "Adventurer" (Artist-VWM) charming, flexible, artistic explorers

INFP "Mediator" altruistic intuitive thinkers with purpose who see the big picture

*https://www.myersbriggs.org/my-mbti-personality-type/mbti-basics/judging-or-perceiving.htm
Names for the 16 personality types from https://www.16personality-types. see also https://www.verywellmind.com/the-myers-briggs-type-indicator-2795583#toc-the-mbti-types and Truity https://www.truity.com/page/16-personality-types-myers-briggs.

^{*}Task vs People Orientation

TASK accomplishment | order

enthusiastic performers	sociable creative free spirits		artistic explorers	thinkers with purpose
spontaneous,	(Champion)		charming, flexible,	altruistic intuitive
"Entertainer"	"Campaigner"		"Adventurer"	"Mediator"
ESFP	ENFP		ISFP	INFP
challenges			who dislike change	learning
who love intellectual	caring providers		guardians of rules	inventors who love
curious risk takers	helpful, sociable,	Per	perceptive	innovative
"Debater"	"Consul" (Caregiver)	cei	"Defender"	"Thinker"
ENTP	ESFJ	Perceiving	ISFJ	INTP
Motivator: recognition		\downarrow	Motivator: belonging	
Want: Connection			Want: Knowledge	
Extrovert ←			 	
<u> </u>				
supportive teachers	communicators		adventure seekers	emotional & logical
inspiring,	perceptive		solvers, thoughtful	creative & analytical,
charismatic,	energetic, persuasive		observant problem	active idealists,
"Mediator"	"Entrepreneur"		"Virtuoso" (Crafter)	"Advocate"
ENFJ	ESTP		ISTP	INFJ
	administrators			fact minded analysts
determined leaders	traditional	i	big picture planners	reliable, practical
bold, imaginative,	frank, assertive		strategic thinkers,	(Inspector)
"Commander"	"Executive"	↑	"Architect"	"Logistician"
ENTJ	ESTJ	Ť	INTJ	ISTJ
Motivator: impact		 Judging	Motivator: achievement	
Want: Control		ing	Want: S	

PEOPLE flexibility | community

Names from 16personalities (with some in parentheses from Very Well Mind), except INTP uses "Thinker" from VWM rather than Logician from 16P.

www.dailyplanit.com